

Software Solutions for Cosmetic Research and Development



Coptis™

Is hiring for:

**West coast
Sales Rep. and Trainer**

Company

Coptis, the leading Formulation & Regulatory software company for the Personal Care market seeks a self-starter to join our team. Home Office position based on the west coast, ideally California, with frequent travels nationally or outside the United States.

The ideal candidate must have a good understanding of the R&D Process in Personal Care with strong computer skills and excellent customer relation.

Roles and Responsibilities

- Provide training to new or existing customers on our Software Solutions dedicated to Cosmetic R&D (Coptis Lab, Coptis Docs, etc.)
- Provide Sales demonstrations and follow-up with customers, under the supervision of the Executive Sales Manager
- Occasionally provide Support to customers by phone or email
- Document and report bugs or other software issues or requests
- Participate and assist with other tasks as needed
- Home office position with frequent travels nationally or outside the United States

Requirements

- Minimum Bachelor Degree in Chemistry or Biochemistry.
- Knowledge of Cosmetic product development
- Proficient in Microsoft Windows, Word, Excel, Outlook.
- Ability to learn new software. Training will be provided.
- Ability and desire to travel.
- Ability to quickly learn and clearly communicate.
- Organized, rigorous, self-starter with ability to work independently.
- Must be legally authorized to work in the United States.
- Spanish bilingual highly desired.

To Apply:

If you are interested in this dynamic position, please send your resume and salary requirements to: jobs@coptis.com

Please contact us via email only